

The Storefront Solution: How Minnesota Trapline Streamlined Print Ordering

Background

Minnesota Trapline Products, Inc. started as a small family-run business and has grown to become the world's largest direct retail trapping supply company. They provide high-quality trapping equipment, baits, lures and outdoor supplies to customers worldwide. In addition to retail sales, they manufacture durable, specialized, heavy-duty trap line equipment.

Since 2011, Minnesota Trapline has been a valued Walsworth customer. To improve efficiency, they adopted Walsworth's storefront solution to simplify ordering printed materials, including essential items used in manufacturing such as flat tags, labels for boxes and bags and display rack tags.

Challenge

Before implementing a storefront solution, Minnesota Trapline faced several challenges that impacted their workflow:

- Manual order placement and overwhelming content management and submission
- Time-consuming order process, risking incorrect file uploads and inconsistent print instructions.
- Difficulties managing 140+ unique printed items without an organized system, resulting in inefficiencies and confusion
- Challenges ensuring printed materials were ordered accurately and arrived on time to support manufacturing

Solution

Walsworth's storefront solution offered Minnesota Trapline a streamlined, self-service platform to independently place orders for their printed materials. Key features of the solution include:

- 140+ unique items available for quick selection in a well-organized storefront
- Pre-set instructions and quantities for improved accuracy
- Direct-to-production processing using digital print capabilities, ensuring quick turnarounds and flexible order quantities
- Convenient "pack" options designed to match their manufacturing process, ensuring they receive the materials in the right format for their production lines

Minnesota Trapline's dedicated customer service team provided excellent support by responding quickly to requests, adjusting the storefront as needed and ensuring a seamless experience for Minnesota Trapline.

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Results

Since implementing the storefront solution, Minnesota Trapline has experienced significant improvements:

- **Time Savings:** Hours saved with each order by reducing back-and-forth communication and file uploads.
- Order Efficiency: Streamlined ordering resulting in minimized errors
- Enhanced Flexibility: Any team member can now place orders independently
- Production Support: Ensuring printed materials are delivered on time in the right quantities has improved manufacturing efficiency.

"So much time is saved. I can quickly order everything I need with a few clicks and not have to email multiple files, proof files, relay quantities and then wait for printing. It saves hours." – Erin Watson, Vice President of Operations.

Through Walsworth's storefront solution, Minnesota Trapline Products has improved operational efficiency, reduced order errors and saved considerable time in their print ordering process. By combining advanced technology with exceptional customer support, Walsworth continues to be a trusted partner for Minnesota Trapline's printing needs.



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